PELOTON
CAPITAL MANAGEMENT

CES

Associate

Company Background:

Peloton Capital Management is a private equity firm that utilizes a long-term investment philosophy and sector-focused strategy to partner with founders and management teams to help build exceptional businesses and drive attractive returns. PCM's primary focus is investing in services businesses within the Healthcare, Financial, and Consumer verticals in North America. Headquartered in Toronto, PCM was founded and is led by a team with extensive private equity experience.

PCM is looking to add an Associate to their growing investment team. The role of the Associate is to support the investment process, including industry and company research, deal sourcing, execution, as well as portfolio company management. As an Associate, you will be part of a team of seasoned investment professionals that sources and diligences investment opportunities and executes the investment plan.

Responsibilities:

- Perform research, evaluation and analysis of industries, market sectors and private companies to critically assess winning strategies
- Prepare market research, industry overviews, financial models, expected return analysis, and present findings to senior personnel
- Work with a variety of analytical tools and frameworks to construct comprehensive market maps & segmentation, value chain / workflow analysis, transaction mapping to drive data driven decision making and market insights
- Conduct valuation analysis for investment opportunities to assist with investment decisions
- Business case modelling to evaluate growth initiatives
- Perform due diligence tasks, including assessing industry structure, market and competitive dynamics, company performance, quality of the management team, and evaluation of the expected investment merits and risks
- Monitor the financial and operational aspects of portfolio investments, including monthly financial performance tracking and public sector comparable companies tracking
- Monitor periodic financial and operating results and explain investment plan variances.
- Perform regular analyses of the state of the market for each investment to forecast future trends, expected market performance
- Continually seek ways to improve how processes and tasks are performed to help improve and optimize firm performance and investment decision making
- Prepare and undertake additional projects as required or assigned

Qualifications:

- 2 to 4 years of experience in investment banking, management consulting, or transaction advisory
- Undergraduate degree required with strong academic standing
- Solid understanding of financial modelling and valuation analyses
- Investment & transaction mindset and strong critical thinking skills
- Self-starter, team-oriented, detail-oriented, and able to perform in high-expectation environments
- Ability to make sense of incomplete, ambiguous, or conflicted information to develop a point of view on required analyses
- Excellent oral and written communication and presentation skills
- Experience in healthcare services, financial services, or consumer services considered an asset
- Additional qualifications are an asset, including CFA (or enrollment in program) and/or CA

If you are interested, please forward a copy of your resume to Katie Diamond – katie@collinsexecutivesearch.com. All inquiries will be kept strictly confidential.